

When Business and Organizational Development Issues Show Up in the Coaching Session

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Activity 4 - Applying the Cycle

Using the Cycle during the coaching session

Choose one of your stakeholders.

Ask the following questions about that stakeholder's engagement in your project:

1. What's clear to them? What's unclear to them?
2. What are they excited about? What are they concerned about?
3. Where is trust in place? Where is there a lack of trust?
4. With this information, what might be a step you can take to move the project forward?